



April/May 2023

Pierce Distribution Services Company

Kevin Hogan Writes...

We continue to prepare celebrating Birthdays June our new operation in in May and June. Mike was June 2nd. Stephanie Gill Dupont, Washington for (Ripley) 17 years on operations. Dino We had three milestone anniversaries in June 26th and Tony McNabb, Jason Smith stone anniversaries in Strawn (Ripley) 19 and their team are busy May, Antonio Lewis years on June 28th. setting up the plant. I (Ripley) 5 years on will visit when Dino and 5/14, Sylvia Davis We would like to Jason say it is ready to (Corporate) 10 years thank all Pierce Association. I don't want to on May 13th and Tony Chiodini (Corporate) 25 years on May 26th. We have one and dedicate to interfere with the current set up activity. John McNabb 26th. We have one and dedication to notable anniversary, Pierce.

Tim Charles is also trying to secure more business for the Rockford facility.

I would like to welcome Andy Oltremari back to Pierce to assist in our sales activities. Please welcome him back to the Pierce family. He missed us.

We had one milestone anniversary in June, Raul Sanchez (Rockford) 20 years on June 17th. We had four notable anniversaries, Susan Lovett and Mike Moore

I would like to wish a Happy Birthday to all

(Ripley) 12 years June 13th and June 2. Susan was June 13th and



Russell's Words Of Wisdom...

"Before you are a leader, success is all about growing yourself. When you become a leader, success is all about growing others."

~Jack Welch



KEVIN HOGAN



ICP MILESTONE ANNIVERSARIES!

There are two employees celebrating service anniversaries at our Portland OR facility! Please join us in wishing them happy anniversary.

CELEBRANTS

Apollo:
3 years

Carlos Camara-Sanchez:
2 years!





ICP Continues...



New saw with cutter,
Chris Ludvigson.



ICP Maintenance technician Tommy Sisco installing a new Cantek decking saw...

ICP Continues...



At left, Apollo and Khun Ngoy and at right, Apollo inspects some saddles.



On Memorial Day we wish to thank all those who have or are currently serving our country. Thank you for your service.



CORPORATE ANNIVERSARIES!



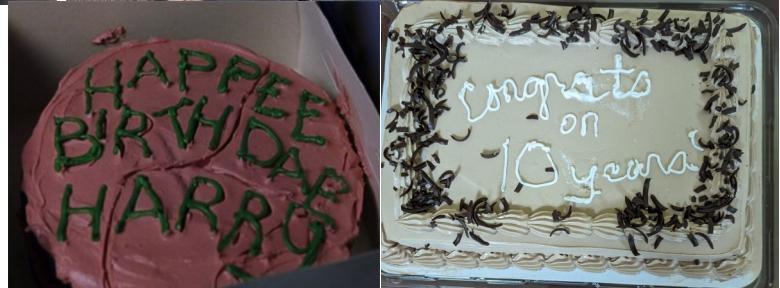
Things have been hopping at the Corporate office lately, and between days off and traveling for work, there are days where we have a skeleton crew. However, we always try to find time to celebrate our milestone anniversaries, and we have had three of them lately! Jason Smith (VP of Operations and Director of IT) and Nate Anderson (IT Administrator) both celebrated their 20 anniversaries with Pierce Distribution on April 14 of this year. We ordered lunch from Happy Wok and had a chocolate cake to top it off.

Next, we had another anniversary to celebrate, this one for another member of the IT crew, Sylvia Davis (Sr. PC/Network Specialist) who celebrated her 10 year anniversary with Pierce Distribution ON 5/13/23. How time flies! Tony Chiodini also celebrates a big anniversary this month, 25 years on 5/26/23. We will be celebrating his and Sylvia's anniversary by ordering lunch when travel and vacation days slow down here.

All three associates chose gift cards towards whatever their hearts desire.

To all Pierce/ICP associates celebrating anniversaries, we appreciate you and all you do for Pierce Distribution!

CHRIS CACCIATORE



The writing on Sylvia's cake gives off SERIOUS Harry Potter vibes. For that I apologize.



CORPORATE Writes...



In May, Jeremy Charles graduated from the University of Northern Iowa (UNI), in Cedar Falls, IA. Jeremy is the son of Tim Charles, from the Pierce corporate office. Jeremy majored in Movement & Exercise Science with a minor in Psychology, and he was a recipient of the Pierce Distribution Services Company scholarship during his four years of college. He was captain of the UNI men's soccer team, and also worked on the UNI summer orientation staff.

This fall, Jeremy will be attending Northern Illinois University (NIU), to pursue a master's degree in Sport & Exercise Psychology. He has received a full scholarship from NIU, where he will be attending classes, while also conducting research in his field of study. After earning his master's degree, he plans to pursue a PhD, with a career goal of instructing classes and performing research at a large university.

TIM CHARLES



CORPORATE Writes...

CON AGG SHOW



In March, Dino McNabb, Jason Smith, Larry Hickey and I attended the Con Expo trade show in Las Vegas. Con Expo is held every three years, and it is the largest trade show in North America. The 2023 show had 139,000 attendees, and over 3 million square feet of exhibits, from 2,000 manufacturers of construction and aggregate equipment. Among some of the more well-known OEM's exhibiting are Komatsu, Caterpillar, Case Construction, and John Deere.

The goal of attending the show is to meet with some of our current contacts, while also making introductions to people who we may not yet have met. A few of the current contacts we were able to meet with were from LBX, SANY, JCB, Isuzu, Dynapac, Liebherr, Hidromek, and Rubble Master.

Dino and Larry had a scheduled meeting with their contact from Carraro. The relationship we have with Carraro is useful to mention in some other meetings, such as the one Jason and I had with the Italian Trade Agency. That group works with Italian based manufacturers who are looking to establish a presence in the U.S.

Overall, it was a very busy and productive week at this event.

TIM CHARLES

The New 60





Ripley writes...

LIKE WHAT YOU DO AND DO WHAT YOU LIKE

Mr. Jackson chose this title to this article when he learned he had been selected as Ripley's Plant 7 Associate of the Month. Mr. Jackson began his Pierce Distribution career as a temp in November of 2019 as a runner in the Service Parts department. He was hired full-time March 23, 2020, after transferring to the Label Only department. Today, you will find him driving a forklift for Label Only - meeting all the challenges of a driver moving, loading & unloading trucks. Yes, it gets hectic sometimes, but Greg handles his responsibilities with ease and while still "pleasing everyone" as he goes! Did you know he was an Army Veteran? After serving in the National Guard for two years, he joined the Army, stationed in Virginia for two years and then on to Germany for two additional years. He is married to the love of his life, Cynthia, and "they" have a German Shepherd named Raven. Greg states they both spoil and love Raven - Greg says he "exercises" the dog every day. Greg's favorite ball team is the Baltimore Ravens. The perfect vacation is going to Miami and lounging on the beach soaking up the sunshine and watching the waves, (take me with you). Congratulations Greg & "Thanks for Your Service" - we appreciate you!!



MIKE MOORE



LOBBY DECORATIONS!

FYI - Sharing our "newest" lobby decorations! Our little red truck is full of ferns and beautiful plants. "Looking Up" you will find our selection of kites flying high in our lobby!

Pictured at right: Pierce's little red truck!


Ripley cont...**CONGRATULATIONS TO OUR GRADUATES!**

Proud grandmother, Misty Kirkpatrick, of Ripley's Plant 7, shared the picture of her two grandsons, Cason Shands (left) who is graduating from Ripley Primary School's Pre K in May. Cason is determined to be a firefighter as he continues his education. Big brother, Coleson Shands, will be graduating from Ripley's Primary Kindergarten class. His life long goal is to become a professional baseball player. Good luck to both young men and their grandmother as she "tries to keep up with both of them"!

MIKE MOORE

Ripley's Heather Wagner shared the upcoming graduation from Kindergarten of her grandson, Daniel Klutts. Daniel's big plans are to continue on to First Grade to become a Police Officer. Daniel loves helping people and believes becoming a Police Officer is the right choice. So Proud!

MIKE MOORE**A VERY SPECIAL GRANDSON!**

Grandmother, Cassandra Broadnax, of Ripley's Plant 7, shared the exciting news of grandson, Marcayvion Broadnax, graduation from Kindergarten on May 25th. He is a student at Ripley Primary School. He plans on pursuing his EMT license and drive a ambulance. "O the places they will go" – Congratulations!

**MIKE MOORE**



Ripley cont...

FUNDRAISER FOR TORNADO VICTIMS



Hello from Tennessee! The Ripley plant had a fund raiser for two of our associates who were affected by the tornados that hit in Tennessee. One of the associate, Kenneth Bradshaw, who works in our woodshop. Kenneth's niece lost everything! She had 4 children. When we asked what he needed he said they have nothing...! Kenneth put them up in a hotel room. He said they are alive—that is all that matters. A tree fell on Casey Richardson's, dealer return lead, mother's home. She also had electric poles snapped in half. So the Ripley plant went to work. Just in a few days associates donated supplies and we had a fund raiser. We raised \$ 748.00 in a matter of days. We raffled off a black stone grill. Congratulations to Cory (left), he was the winner of the grill! Cory works for Komatsu. As always the associates come through! Casey and Kenneth were as so appreciative of everything. They stated, "when you don't know where to start first that it meant a lot that they had friends that support them". They would like to say thank you to the Pierce associates for all they did for them. Also we would like to send thanks to all the Komatsu associates who donated.

KRISTI TAYLOR



Your Life Times May 2023

KEEP YOUR BLOOD PRESSURE HEALTHY!

Keeping your blood pressure in a healthy range is one of the best things you can do for your health. That's because high blood pressure is the single biggest risk factor for heart disease, stroke, kidney disease and other health problems.

Nearly half of adults in the U.S., about 116 million people, have high blood pressure, says the Centers for Disease Control and Prevention (CDC). And only 25 percent of them have it under control.

High blood pressure (HBP) can be deadly. And many people don't know they have it. That's why it's called "the silent killer." The only way to know if you're at risk is to have it checked often.

What Exactly Is It?

Blood pressure is the force of blood against your artery walls as it circulates through your body. Blood pressure often rises and falls throughout the day, but it can cause health problems if it stays high.

Are You at Risk?

Anyone, including children, can have it. Some things that are beyond your control can raise your risk for high blood pressure. These include your age, sex, and race or ethnicity. But you can lower your risk with lifestyle changes. That includes keeping a healthy weight, being physically active, not smoking and eating a healthy diet. Talk with your doctor about what you can do to lower your risk for high blood pressure.

What Are the Signs and Symptoms?

High blood pressure usually has no warning signs or symptoms, so many people don't realize they have it. That's why it's vital to have your blood pressure checked regularly.

How Do You Know if It's High?

Checking your blood pressure is the only way to find out if you have high blood pressure.

Blood pressure readings measure two things. One is the force that pushes on the walls of your blood vessels as they carry blood and oxygen to your organs. That is called systolic pressure. It's the top number.

The second number is the pressure in your blood vessels when your heart rests between beats. That is called diastolic pressure.

If either number is too high, it means that your blood vessels are under too much pressure. That can raise your risk for blood clots and other serious health problems.

One method of checking is at your doctor's office. Most often, they'll check it by wrapping an inflatable cuff with a pressure gauge around your arm to squeeze the blood vessels. Then they listen to your pulse with a stethoscope while releasing air from the cuff.

The gauge measures the pressure in the blood vessels when the heart beats (systolic) and when it rests (diastolic).

Another method is checking your blood pressure at home. Home blood pressure monitors are cheap to buy, often starting at \$20. And they're easy to use. Many store your readings so you can show them to your doctor. It's a good way to track an important measure of your health.

Home blood pressure monitoring can lead to moderate decreases in blood pressure. But many people don't do it. In a recent study of adults 50 to 80 years old, less than half of those with high blood pressure (hypertension) regularly checked their blood pressure.

Like any other healthy habit, monitoring your blood pressure at home only helps if you do it. Try linking it to something you remember to do regularly. Or aim for the same time each day. Soon you won't even have to remind yourself.

Whether you get your blood pressure measured at your doctor's office or do it yourself at home, it's important to make sure it's being measured correctly.

How Is It Treated?

If you have high blood pressure, your doctor may prescribe medicine to treat it. And lifestyle changes can be just as important as taking medicines.

Try these tips for lowering your blood pressure from the American Heart Association:

- Eat a healthy diet. Limit salt (sodium), fat and cholesterol.
- Maintain a healthy weight. Talk with your doctor if you need help.
- Avoid or limit alcohol.
- Make staying active a daily part of your life. Talk with your doctor before starting any type of exercise program.
- If you smoke, quit.
- Manage stress and tension. Try walking, writing in a journal, meditation, relaxation techniques or yoga.
- Get your family involved in your plan.

If you have high blood pressure, be sure to check it regularly and take any medicine your doctor orders as directed. If you have any side effects, don't stop taking it without checking with your doctor first.

Tony Chiodini



MAY ANNIVERSARIES

Name	Day	Plant
John McNabb	5/28/96	C
Anthony Chiodini	5/26/98	C
Sylvia Davis	5/13/13	C
Michael DeBerry	5/11/14	7
Margaret Haycraft	5/11/14	7
Tommy Sisco	5/19/14	ICP
Mariela Pinedo	5/11/15	2
Kim Quartaro	5/18/15	ICP
Jose Ramirez	5/08/17	2
Antonio Lewis	5/14/18	7
Charles Chaney	5/04/20	3
Shirley Brantley	5/23/22	2



Tulip, who owns Chris Cacciato, Corporate HR, taking a boat ride in Wisconsin.

MAY BIRTHDAYS

Name	Day	Plant
Stephanie Gill	1	7
Jason Smith	3	C
Crystal Ruiz	4	2
Chris Wright	4	3
Dorothy Toomes	5	7
Travon Nixon	5	7
Casey Richardson	8	7
Joseph Boyle	10	7
Ann Goble	11	2
Deborah Brewer	11	7
Tommy Sisco	12	ICP
Juan S Camera	13	ICP
Kenneth Holze	13	2
John McNabb	15	C
Joshua Maners	15	7
Londell Currie	15	7
Chris Ludvigson	20	ICP
Emily Cunningham	21	7
Rita Huggins	25	7
Mariela Pinedo	26	2
Henry Cox	28	7
Donna Oliver	29	7
Joann Stroner	31	2



Some red foxes right next door. One got me up at 4:30 in the morning screeching over and over. I read that they do that to attract a mate. He almost attracted a tennis ball to shut him up.

CHRIS CACCIATORE



Jason Smith,
Cinnabon Fan
Extraordinaire

Photo: courtesy of
Tim Charles

JUNE ANNIVERSARIES

Name	Day	Plant
Raul Sanchez	6/17/03	2
Tony Strawn	6/28/04	7
Stephanie Gill	6/26/06	7
Mike Moore	6/02/11	7
Susan Lovett	6/13/11	7
Daniel Tanner	6/16/14	2
Christie Tennant	6/27/16	2
Cody Chheung	6/15/20	ICP
Cassandra Broadnax	6/27/22	7

JUNE BIRTHDAYS

Name	Day	Plant
Erick Fouts	1	ICP
Esther Munoz	2	2
Tracey Cox	5	7
Tracey Johnson	5	7
Lat Long	5	ICP
Bertha Gonzalez	7	2
Shirley Brantley	12	2
Jeffery Graves	14	7
Joseph Irby	15	7
Kyle Key	16	2
Pearl McGee	16	7
Kimberly Robinson	20	7
Zarcise Eisom	22	7
Steven Chipman	23	ICP
Alycia Mendiola	24	7
Kelli Willis	25	7
Kenneth Bradshaw	26	7
Heddie Henderson	27	7
Chad Brewer	27	7
Shiman Yee	27	ICP
Nathan Anderson	28	C
Omar Agudelo	30	ICP